### Product Credentials Serviced Residences 8 Hotels

LIMITE



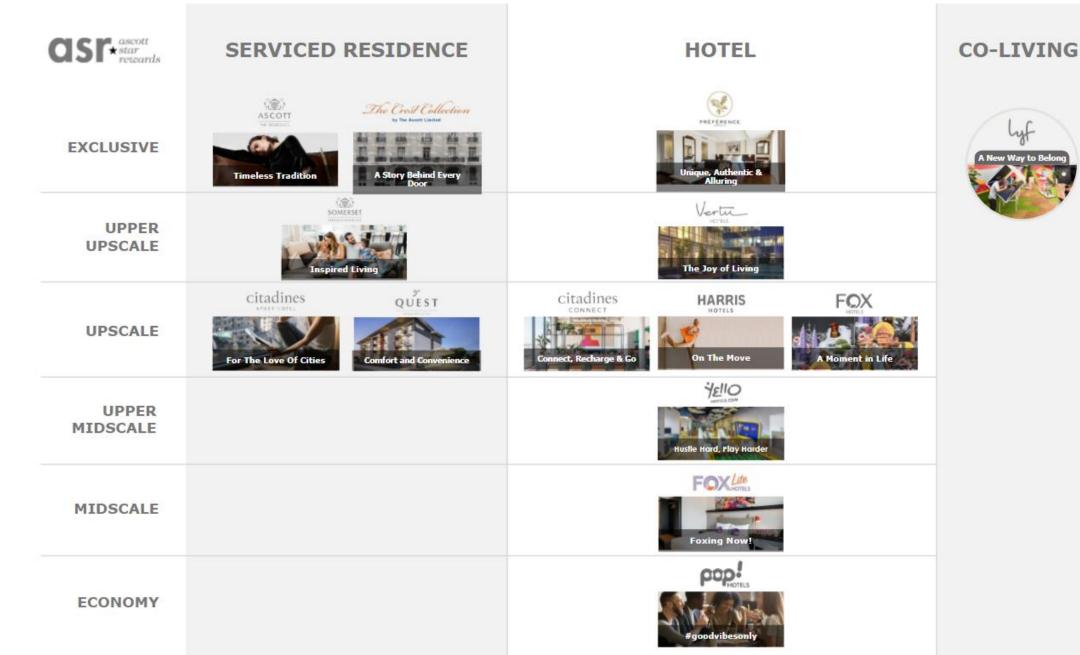
## Serviced Residences & Hotels The Brand Spectrum

and the full in the

Citadines Berawa Beach, Bali

#### THE BRAND SPECTRUM





### **Our Portfolio**

- Total operating and under development properties in Indonesia:
- ✓ In Operation 71 Hotels & 11 Serviced Residences (13,332 Rooms)
- Under Development 68 Hotels & 13 Serviced Residences (11,888 Rooms)
- ✓ TOTAL 163 Hotels & Serviced Residences (25,220 Rooms)



## Serviced Residences & Hotels Our Properties

Ascott Sudirman, Jakarta





## Serviced Residence Ascott Residence

Ascott Kuningan, Jakarta



### Timeless Tradition Ascott The Residence delivers elegance that discerning business travellers seek at prestigious addresses in prime business districts across the world.



About us

A Member of CapitaLand Investment

Ascott Jakarta

#### JAKARTA

- Ascott Jakarta
- Ascott Kuningan Jakarta
- Ascott Menteng Jakarta (Opening 2022)
- Ascott Sudirman Jakarta

#### SURABAYA

Ascott Waterplace Surabaya



#### Serviced Residence Somerset

Somerset Sudirman, Jakart

### About us Inspired Living Somerset Serviced Residence is catered specially for guests travelling in a small group or as a couple, be it for business or leisure.

LIMITED

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Somerset Grand Citra, Jakarta

### Our Location JAKARTA

- Somerset Berlian Jakarta
- Somerset Grand Citra Jakarta
- Somerset Sudirman Jakarta

#### SURABAYA

• Somerset Samator Surabaya (Opening 2022)

#### BANDUNG

 Somerset Asia Afrika Bandung (Opening 2022)



#### Serviced Residence Citadines

Citadines Berawa Beach, Bali

citadines



About us

For The Love Of Cities Citadines Apart'hotel offers the flexibility and practicality of a serviced apartment with hotel services and locally influenced experiences.



A Member of CapitaLand Investment

Citadines Rasuna, Jakarta

#### JAKARTA

- Citadines Gatot Subroto Jakarta (Opening 2022)
- Citadines Rasuna Jakarta
- Citadines Sudirman Jakarta (Opening 2022)

#### BANDUNG

• Citadines Kings Bandung (Opening 2022)

#### BALI

• Citadines Berawa Beach Bali



#### Hotels Préférence Hotels

Maison Aurelia Sanur, Bali - by Préférence



### About us Unique, Authentic & Alluring Préférence Hotels is a label for luxury discreet charm and heritage hotels that offer subtle inspiration and unique experiences.

THE SCOT

A Member of

Land Investment

The Tamarind Resort - by Préférence

#### BALI

- Maison Aurelia Sanur, Bali by Préférence
- The Tamarind Resort by Préférence



### Hotels Vertu Hotels

( History

LIMITED

ASCOTT

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About us The Joy of Living Vertu Hotels provides elevated comfort in a stylish and refreshing - environment for the fashionable and established traveller.

THE THE ASCOTT LIMITED

A Member of CapitaLand Investmen

HARRIS Vertu Hotel Harmoni Jakarta

#### JAKARTA

• HARRIS Vertu Hotel Harmoni Jakarta





ARE AND A

HARRIS Hotel Kuta Tuban, Bali



About us

# A hotel for better, healthier living, paired with vibrantly fun atmosphere and hospitable players! Feel relaxed as if at your own nome

THE ASCOT

A Member of CapitaLand Investment

HARRIS Resort Barelang Batam

#### JAKARTA

- HARRIS Hotel Tebet Jakarta
- HARRIS Hotel & Conventions Kelapa Gading Jakarta
- HARRIS Suites FX Sudirman Jakarta
- HARRIS Suites Puri Mansion Jakarta

#### BATAM

- HARRIS Resort Barelang Batam
- HARRIS Hotel Batam Center Batam
- HARRIS Resort Batam Waterfront



#### BANDUNG

- HARRIS Hotel & Conventions Ciumbuleuit Bandung
- HARRIS Hotel & Conventions Festival Citylink Bandung

#### BALI

- HARRIS Hotel & Conventions Denpasar Bali
- HARRIS Hotel & Residence Riverview Kuta Bali
- HARRIS Hotel Seminyak Bali
- HARRIS Hotel & Residence Sunset Road Bali
- HARRIS Hotel Kuta Tuban Bali



#### BEKASI

• HARRIS Hotel & Conventions Bekasi

#### SEMARANG

• HARRIS Hotel Sentraland Semarang

#### BOGOR

• HARRIS Hotel Sentul City Bogor

#### JAMBI

• HARRIS Hotel Jambi (Opening 2022)

#### SAMARINDA

• HARRIS Hotel Samarinda



#### MALANG

• HARRIS Hotel & Conventions Malang

#### SOLO (SURAKARTA)

• HARRIS Hotel & Conventions Solo

#### PONTIANAK

• HARRIS Hotel Pontianak

#### SURABAYA

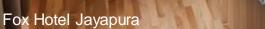
- HARRIS Hotel & Conventions Bundaran Satelit
   Surabaya
- HARRIS Hotel & Conventions Gubeng Surabaya



## FOX Hotels

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#### About us A Moment in Life FOX Hotels offers a personalised approach for guests to experience "A Moment in Life" through its flexible products and

tefreshind services



A Member of CapitaLand Investmen

FOX Hotel Jimbaran, Bali

#### BALI

• FOX Hotel Jimbaran Beach Bali

#### BANDUNG

• FOX Harris Hotel City Center Bandung

#### JAYAPURA

• FOX Hotel Jayapura

#### PEKANBARU

• FOX Hotel Pekanbaru





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## YELLO Hotels

YELLO Hotel Manggarai Jakarta

About us

Hustle Hard, Play Harder Emphasizes a trendy style And provides guests a sociable and cozy environment where interaction and new periences come alive.

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A Member of CapitaLand Investment

YELLO Hotel Paskal Bandung

#### BALI

• YELLO Hotel Kuta Beachwalk Bali

#### BANDUNG

• YELLO Hotel Paskal Bandung

#### JAKARTA

- YELLO Hotel Harmoni Jakarta
- YELLO Hotel Manggarai Jakarta

#### SURABAYA

• YELLO Hotel Jemursari Surabaya

#### JAMBI

• YELLO Hotel Jambi



### FOX Lite Hotels

FOX Lite Hotel DPulze Cyberjaya



### About us Foxing Now! FOX Lite is a network of strategically located midscale hotels with eclectic design drivenby a strong unique personality and soul.

FOX Lite Hotel Metro Indah, Bandung

ASCOT

THE

#### JAKARTA

• FOX Lite Hotel Grogol Jakarta (Opening soon)

#### BANDUNG

- FOX Harris Lite Hotel Metro Indah Bandung
- FOX Lite Hotel Majalaya Bandung (Opening 2022)

#### SAMARINDA

• FOX Lite Hotel Samarinda (Opening 2022)

#### CYBERJAYA (MALAYSIA)

• FOX Lite Hotel DPulze Cyberjaya





### About us Feel Free! We are about colour, convenience and great value. We also think about the future with environment-friendly construction techniques.



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POP! Hotel Pasar Bard, Jakarta

#### JAKARTA

- POP! Airport Jakarta
- POP! Kelapa Gading Jakarta
- POP! Kemang Jakarta
- POP! Pasar Baru Jakarta
- POP! Tebet Jakarta

#### BALI

- POP! Denpasar Bali
- POP! Kuta Beach Bali
- POP! Teuku Umar Denpasar Bali

#### BANDUNG

• POP! Festival Citylink Bandung

#### BANJARMASIN

• POP! Banjarmasin

#### LAMPUNG

• POP! Tanjung Karang Lampung

#### TANGERANG

• POP! BSD Tangerang



#### SEMARANG

• POP! Pemuda Semarang

#### PEKANBARU

• POP! Pekanbaru (Opening 2022)

#### SOLO

POP! Solo

#### SURABAYA

- POP! Diponegoro Surabaya
- POP! Gubeng Surabaya
- POP! Stasiun Kota Surabaya

#### YOGYAKARTA

- POP! Timoho Yogyakarta
- POP! Sangaji Yogyakarta
- POP! Malioboro Yogyakarta



### Managed By The Ascott Limited

The Botanica Sanctuary, B

dor



#### JAKARTA

- Rasamala & Cendana at Menteng
- Kimaya Slipi Jakarta

#### BOGOR

- Pesona Alam Resort & Spa
- The Botanica Sanctuary

#### BANDUNG

• Kimaya Braga Bandung



#### BEKASI

• M+ Residence Bekasi (Open 2024)

#### SEMARANG

- Oak Tree Emerald Semarang
- The Wujil Resorts & Conventions Ungaran

#### YOGYAKARTA

Kimaya Sudirman Yogyakarta



#### Better Together, **Stronger Together** discoverasr.com **CISF** ascott star rewards The Crest Collection ASCOTT SOMERSET THE RESIDENCE SERVICED RESIDENCE PRÉFÉRENCE Vertur citadines HARRIS Citadines YELO FOXLete FOX POP-

#### THE ASCOTT LIMITED GLOBAL PRESENCE





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\*Figures updated as of 11 March 2021, which Include units under development and Ascendas Hospitality Trust





Ascott Star Rewards (ASR) is an integrated loyalty solution which delivers serviced residences & hotels performance results through direct bookings, enhanced guest experience and optimized operation efficiency.



Global membership database for revenue growth



A connected technology platform (international booking engine, payment gateway, website, mobile app)



High-conversion marketing & partnerships strategy

# Serviced Residences & Hotels ASR Membership



#### TIERED MEMBERSHIP & BENEFITS

### Earn ASR points for every stay

Elite members earn further tier bonuses



- Global benefits matrix will serve as the main guideline for all properties worldwide.
- Additional offerings may be provided by individual brands, countries and properties. These are featured on our website.

BENEFITS AT A GLANCE	CLASSIC	SILVER	GOLD	PLATINUM
Discount of 10% off Best Flexible Rates Year-long	•	•	•	•
Tier Bonuses	•	+20%	+40%	+60%
Seasonal offers	•	٠	•	•
Birthday discount e-voucher	25% off	25% off	30% off	40% off
Welcome local gift or free drink	•	۰	•	•
Complimentary in-room internet access	•	۰	•	•
Early check-in subject to availability	•	٠	Priority	Priority
Late check-out subject to availability	•	٠	Priority	Priority
Complimentary airport transfer at serviced residences in the Middle East	-			•
Complimentary breakfast at serviced residences in Europe				•
Complimentary room upgrade subject to availability	es	h	n Europe (	Only •

#### TIERED MEMBERSHIP & BENEFITS

### For HOTEL PROPERTIES



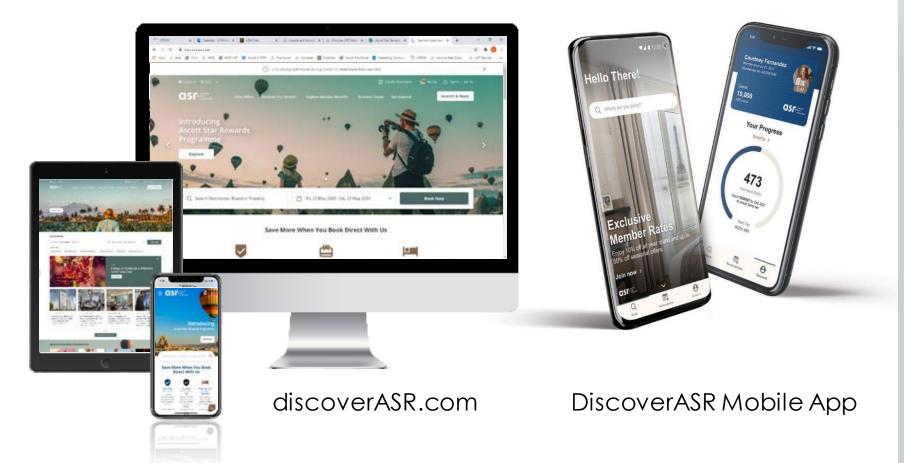
- Global benefits matrix will serve as the main guideline for all properties worldwide.
- Additional offerings may be provided by individual brands, countries and properties. These are featured on our website.

BENEFITS AT A GLANCE	CLASSIC	SILVER	GOLD	PLATINUM
Discount of 10% off packages all year long	•	٠	•	•
Discount on Breakfast	15% off	15 % off	25% off	50% off
Discount on Food & Beverage *	15% off	15 % off	25% off	25% off
Laundry Discount			10% off	30% off
Spa	15% off	15 % off	15% off	15% off
Brand Merchandising	15% off	15 % off	15% off	15% off
Complimentary room upgrades subject to availability	5		•	•

#### **ASR INTEGRATED LOYALTY SOLUTION**

A connected technology platform: international booking engine, payment gateway, website, mobile app.

Member can earn and redeem ASR points for stays book through the brand website and mobile app.





#### Available in Indonesia and Australia!

Members can now earn ASR points for all direct bookings and redeem their ASR points directly at property when they check-in.





, **X** Walk-in



Global Distribution System (GDS)

### Better together, Stronger together

#### discoverasr.com

CIS Ascott star rewards



